

Subject: Re: service agreement
From: Lorena Parker <lparker@sanpedrobid.com>
Date: 03/28/2016 10:19 AM
To: Steve Kleinjan <Steve@cleansanpedro.org>
CC: eric eisenberg <ericeoban@gmail.com>

Steve,

I am in receipt of your letter and would like to discuss it with you since our annual operating budget will be 20% lower this year than last year and I need to calculate all of our expenses.

Having said that, it appears that your fixed costs are very high and wanted to know if you were open to suggestions on how to reduce those costs. I have done some research and have a suggestion for you. I would like to meet with you at your earliest convenience.

Also, I thought you received \$40,000 annually from the POLA (and that \$20K of that was for Beacon House) Is that correct? If so, how can POLA cover a \$3,500 monthly fixed cost? What other grants have you received for the past 12 months?

I know that you have done much for this community. However, our organization cannot bear the burden of the high fixed costs. I look forward to meeting with you to discuss how we can resolve this issue.

Best regards,

Lorena Parker
Executive Director
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On Fri, Mar 25, 2016 at 11:54 AM, Steve Kleinjan <Steve@cleansanpedro.org> wrote:

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